

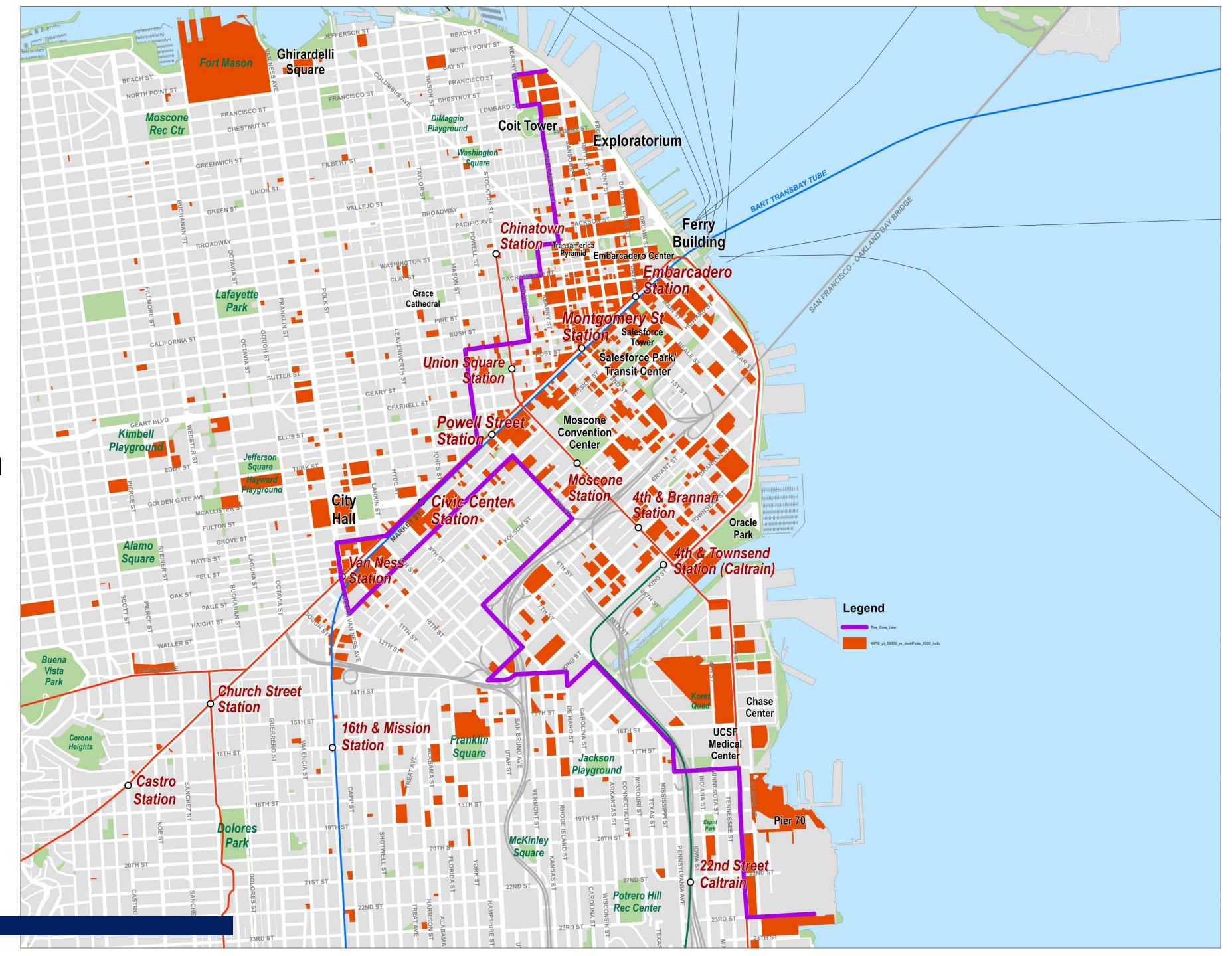


WISF Full Board Meeting – Economic Recovery Update

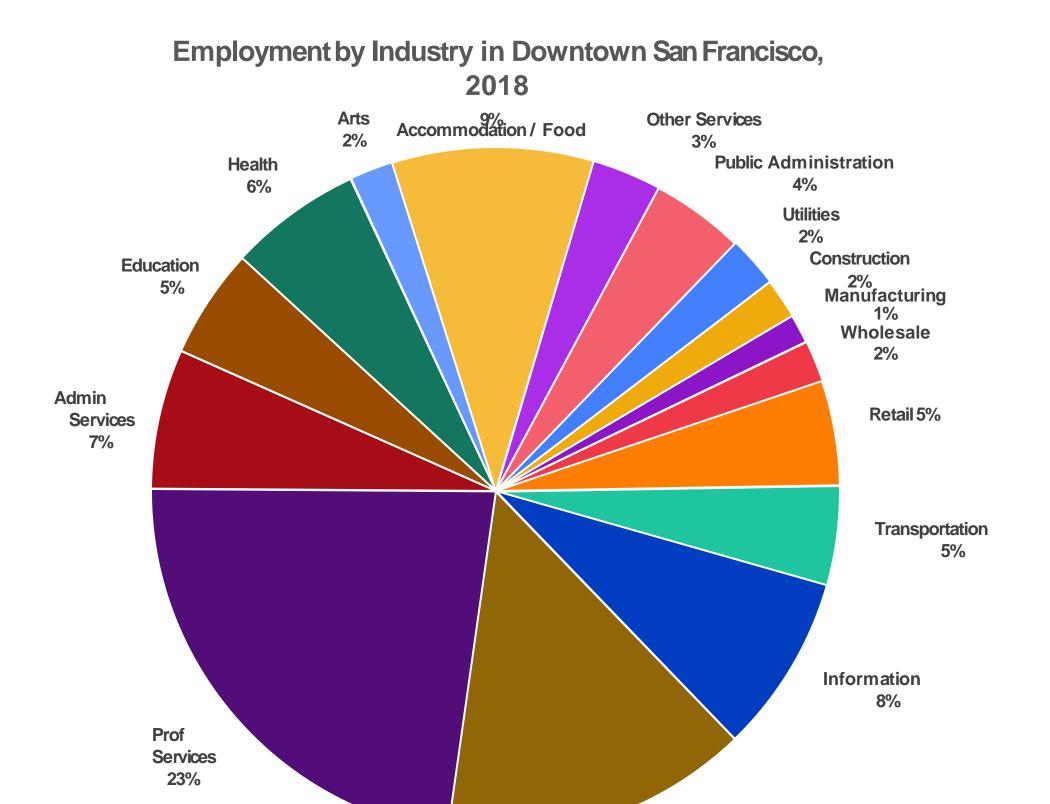
Kate Sofis, Executive Director, OEWD Katherine Daniel, Director, Economic Recovery Initiatives, OEWD

December 13, 2022

Defining Downtown



The Core Reflects the Diversity of the City's Economy



Finance/Real Estate/HQs

SoSupurece U.S. Census Bureau, LODES data

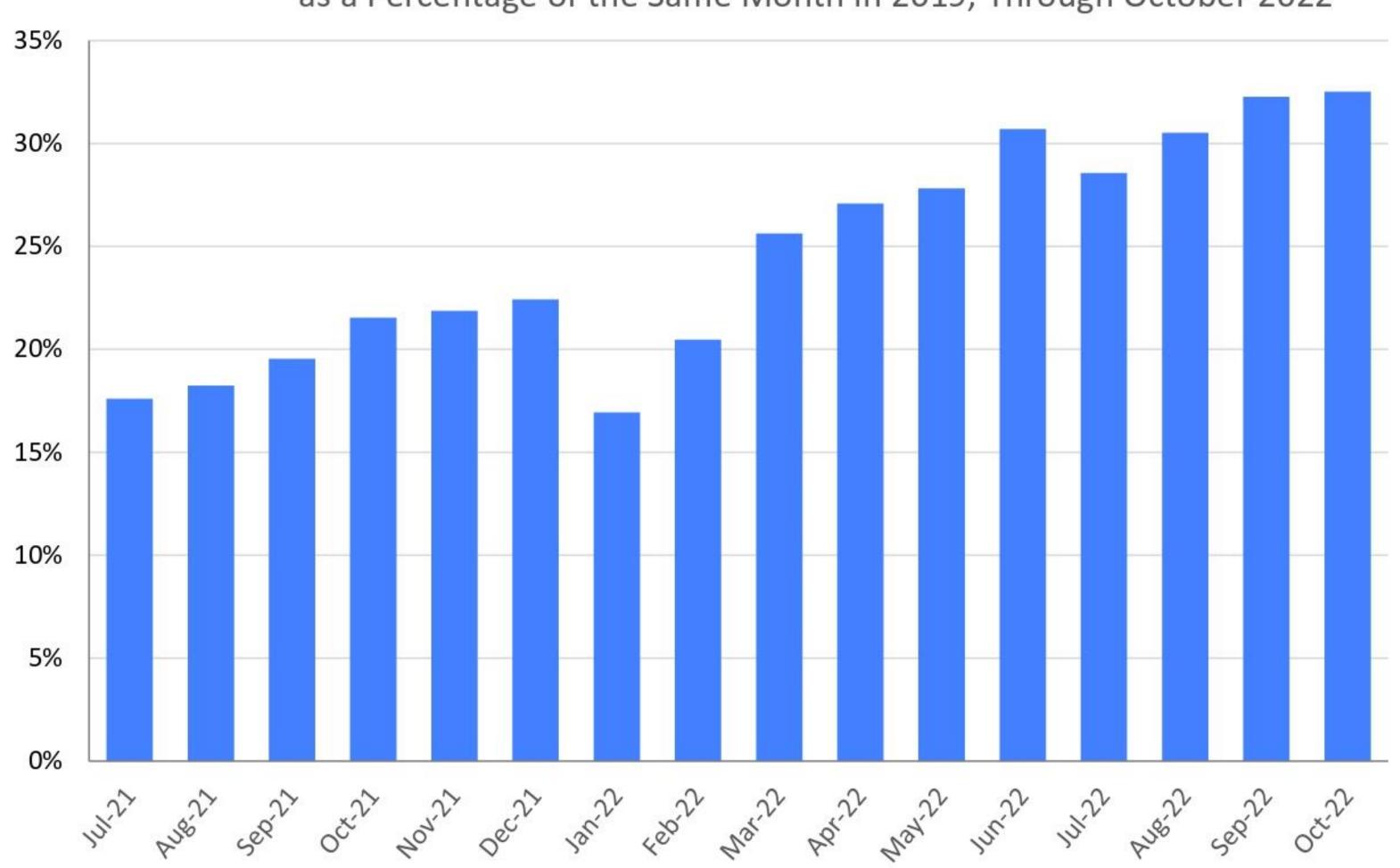
Continuing Slow Recovery in Office Attendance

Weekly Office Attendance in San Francisco and Other Selected Metros, Through November 16, 2022



Downtown BART Recovery Unchanged in October

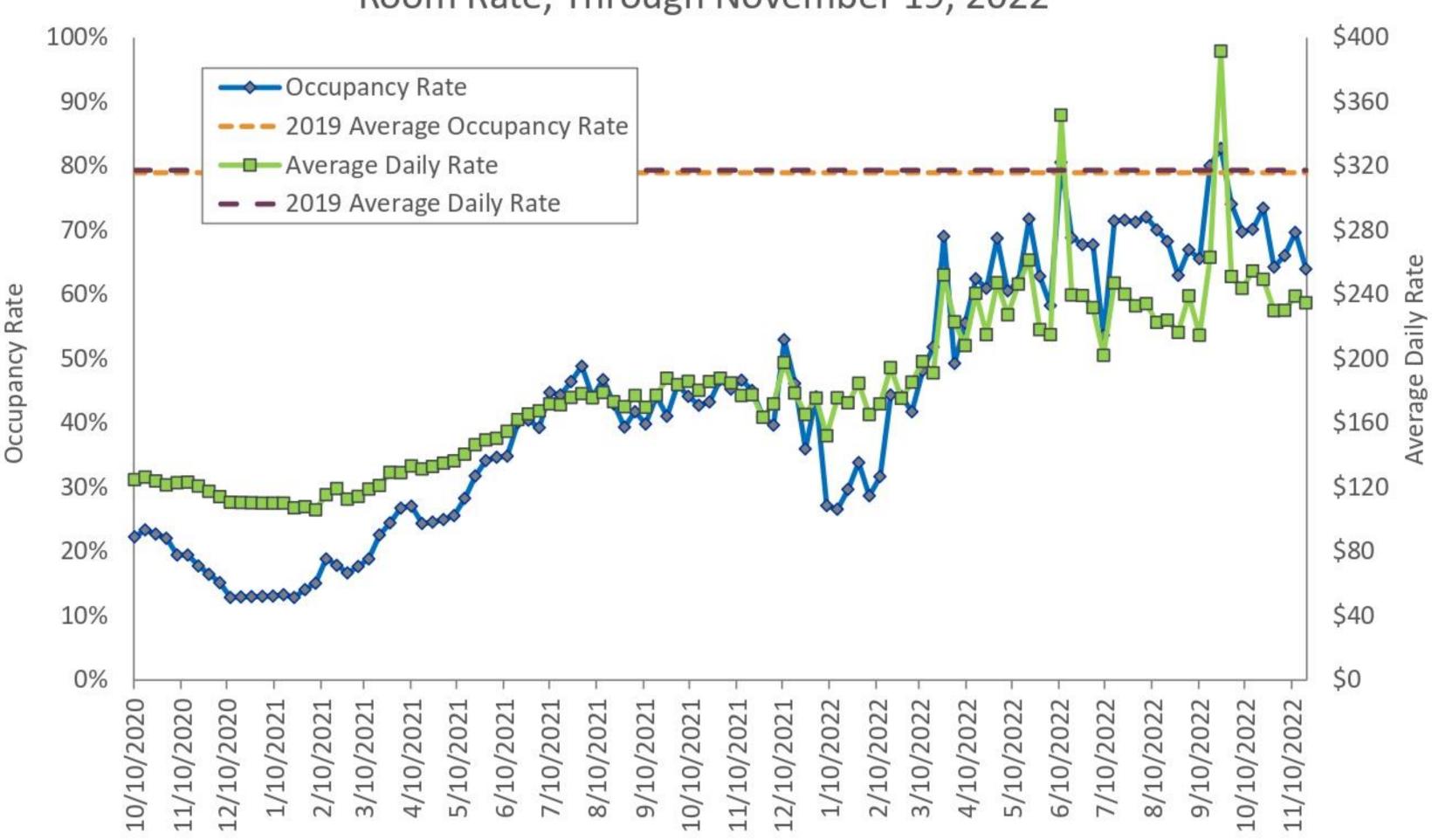
BART Exits At Downtown San Francisco Stations, as a Percentage of the Same Month in 2019, Through October 2022



Source: BART

SF Hotel Data Heading Down, Following Seasonal Trends

Weekly San Francisco Hotel Occupancy Rate and Average Daily Room Rate, Through November 19, 2022

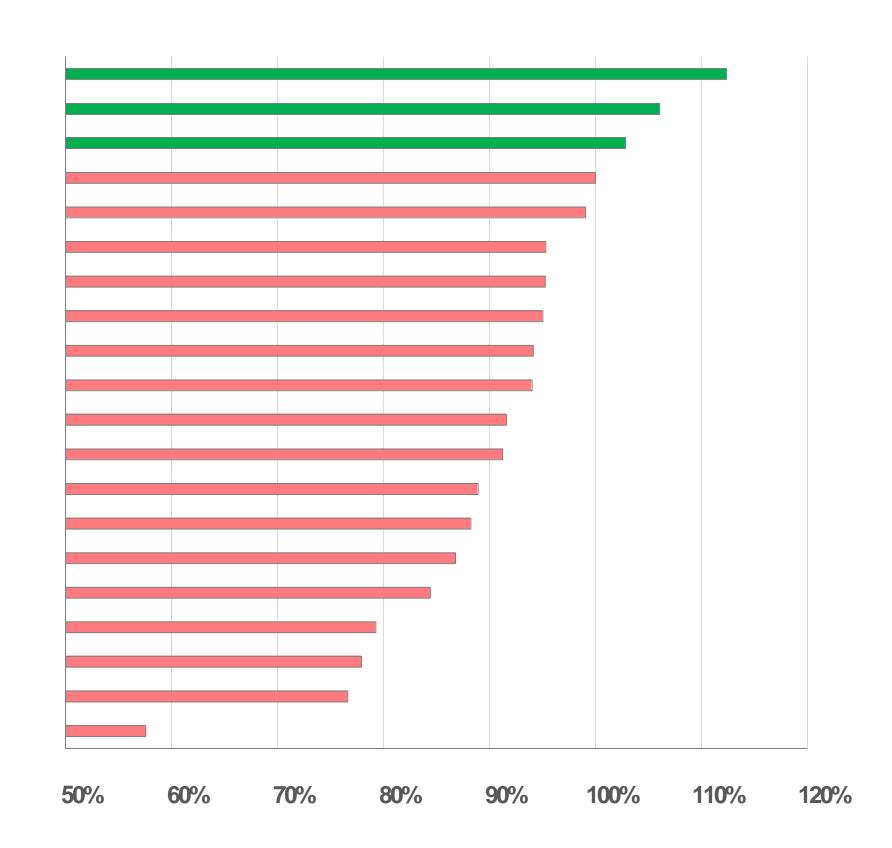


Office Sectors Have Led the City's Job Recovery

Industry Employment in February 2022, as a Percentage of February 2020, San Francisco Metro Division

Information essional, Scientific & Technical Services Finance & Insurance Health Care & Social Assistance Government Service Providing **Total, All Industries** Construction ransportation, Warehousing & Utilities Manufacturing **Educational Services** Wholesale Trade Retail **Trade** Other Services Real te & Rental & Leasing Administrative & ipport & Waste Services Management of mpanies & Enterprises Food Services & **Drinking Places Arts, Entertainment & Recreation**

Accommodation



Source: Employment Development Department

San Francisco

Q3 2022

Office Map Overview

Total vacancy:

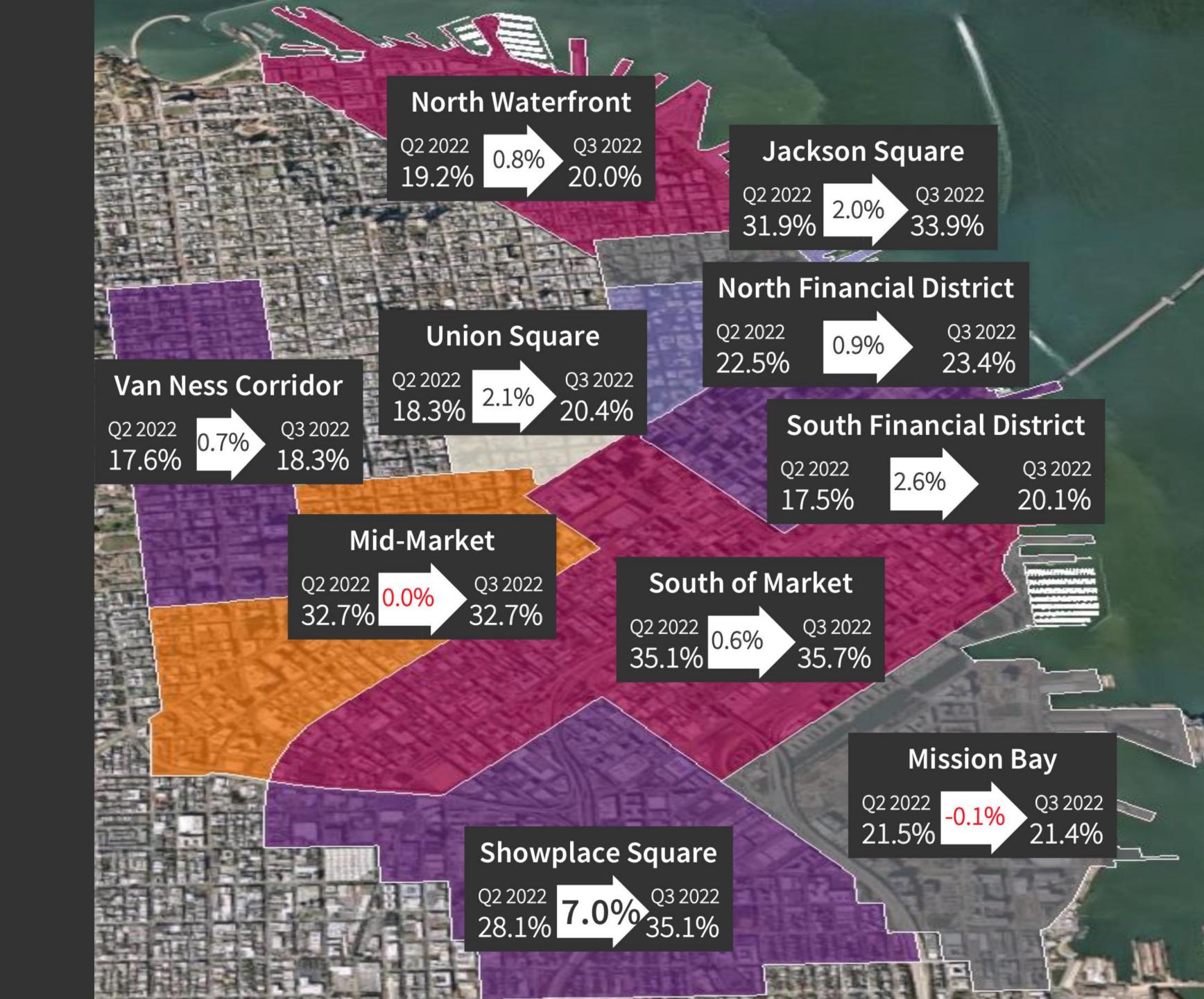
02 22.4% -----> 24.1%

Direct Vacancy:

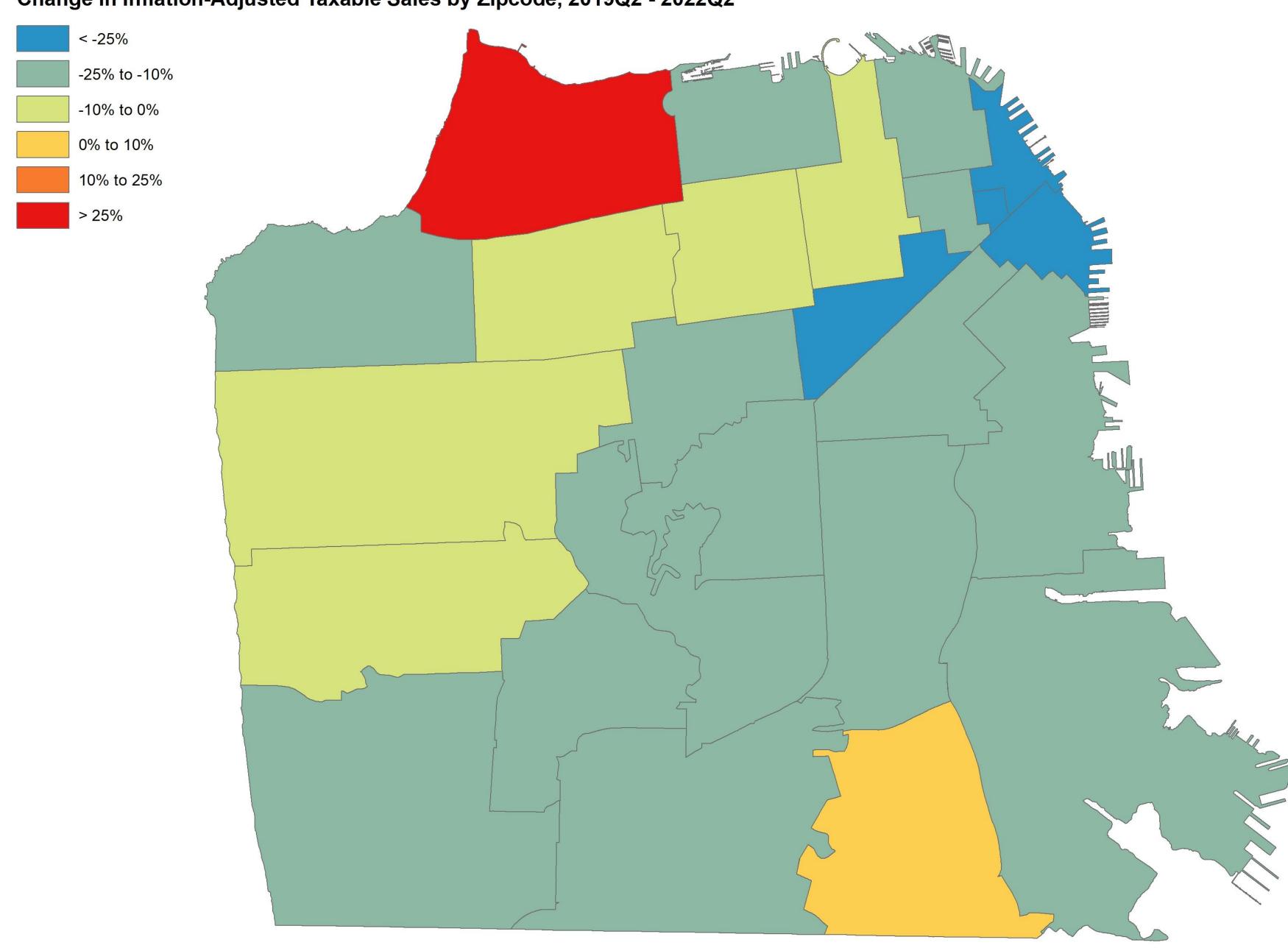
Q2 15.5% ----- > 17.0%

Sublease Vacancy:

Q2 6.9% ---- > 7.2%

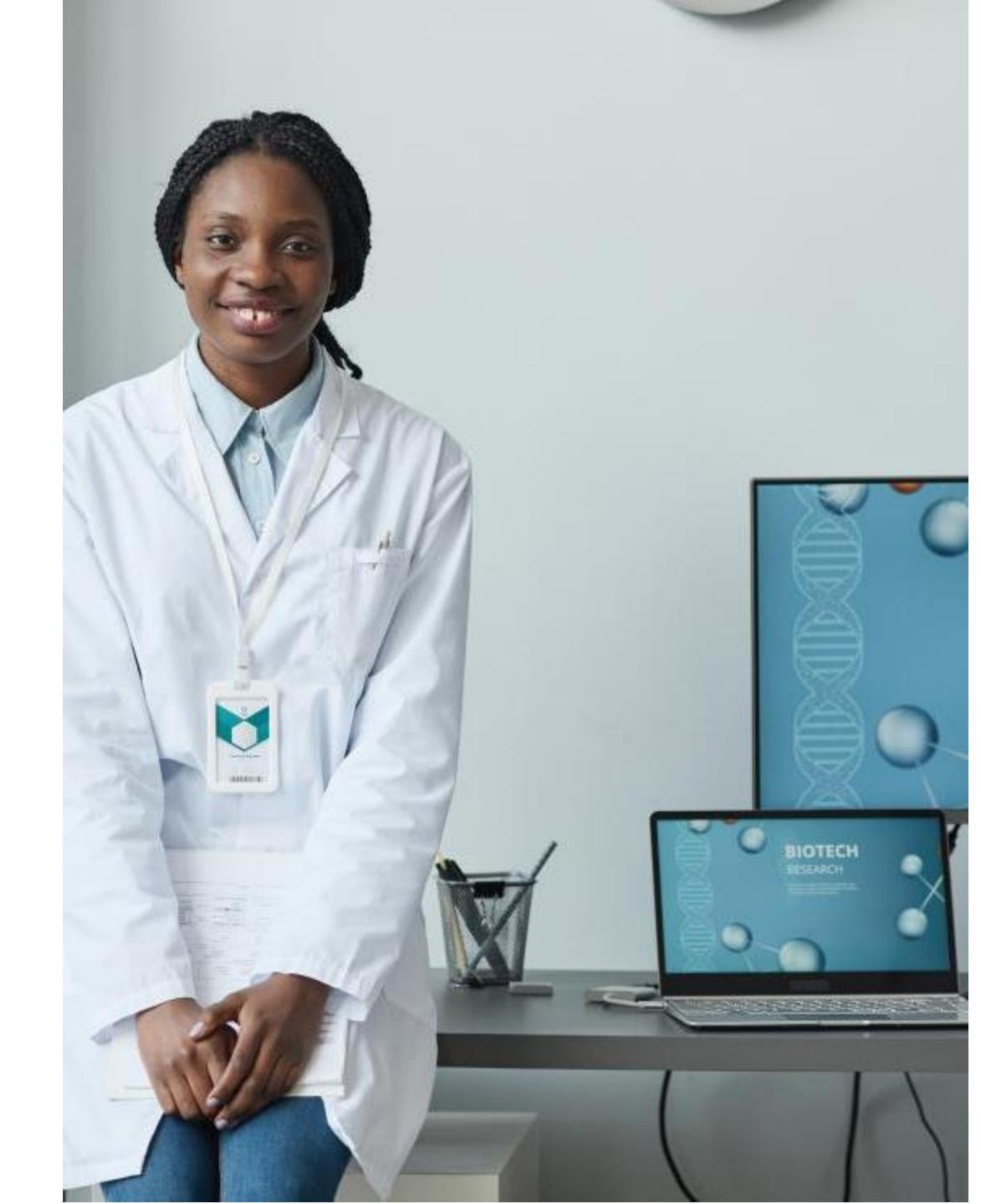


Change in Inflation-Adjusted Taxable Sales by Zipcode, 2019Q2 - 2022Q2



An Economically Diverse Industry Base

- Grow and attract an economic base; diversity as a strength
- Attract and grow businesses across a diversity of industries
- Resiliency to changes in economic cycles



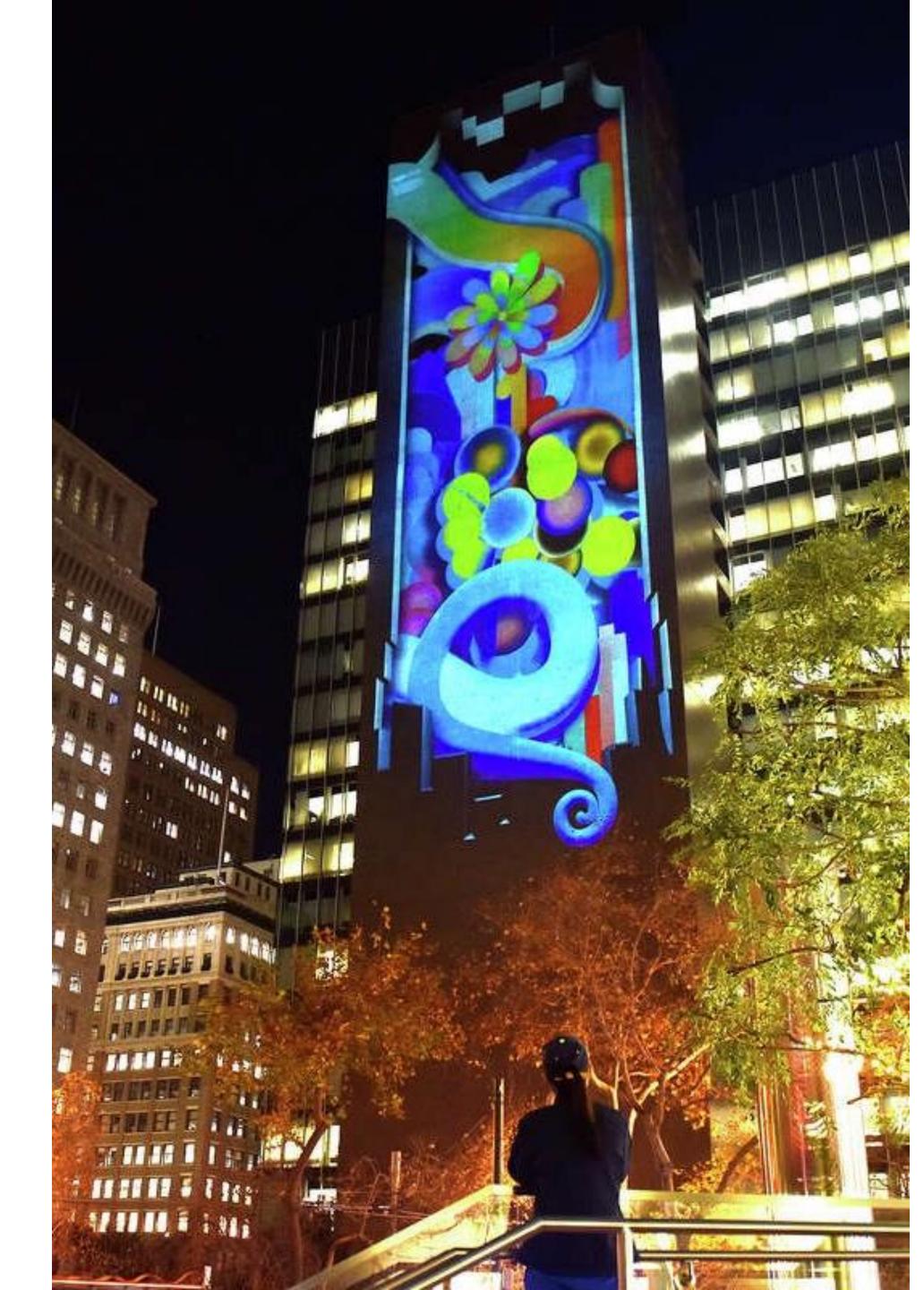
A Welcoming Public Realm

- Well-designed and inviting public realm in its economic core
- Visitors, employees can move freely and without concern for themselves or their possessions.
- Incentivize return to work, tourism



A Dynamic Destination

- Destination for people from throughout the city and region and beyond
- Broad array of the cultures and communities that call San Francisco and the Bay Area home
- Arts, culture, recreation, and entertainment
- Uniqueness that defines San Francisco



A World-Class Transportation Experience

- An easy and convenient experience for workers.
- Clean and safe, an array of options
- Frequent, fast, clean, and reliable public transit.
- Innovation to serve a variety of needs, populations



An Equitable Economy that Supports Full Participation by All

- Equity as a fundamental priority.
- Businesses and business owners that locate in our downtown will represent the city and region's ethnic and racial diversity
- Quality job opportunities in a range of industries
- Strategic partnerships and programs





The Opportunity for Workforce Development in Economic Recovery